



SEEKING

STORE MANAGER

- Do you have a passion for design?
- Are you Sales focused and able to deliver great customer service?
- Are you able to manage a Sales team, leading by example?

BoConcept was born in Denmark in 1952, and is today a premium retail lifestyle brand, with close to three hundred stores in over sixty countries. We design, produce and sell contemporary furniture, accessories and lighting for living, dining, sleeping, home-office and outdoor spaces. We also help our customers create a personal home with our comprehensive in-home or store interior design service.

What we need from you.

- Integrity, passion, flexibility, tenacity, leadership, team spirit and a “can-do” attitude.
- You must have previous retail sales in-store experience in a managerial role.
- You should have well developed leadership and coaching skills and be comfortable leading by example.
- You will responsible for the day-to-day operation of the store, sales, showroom presentation and sales team management.
- You plan, implement and follow-up on all initiatives and are fastidious with incredible attention to detail
- You take pride in delivering excellent sales results and customer satisfaction.
- You will have input into the sales and marketing strategy of the store and should be able to utilise business information reports to formulate and support your suggestions.
- You will assist in the recruitment, appointment and training of sales team members.

- You are experienced in relationship selling and handling of projects to support our Interior Design Service consultants
- Preferably you are experienced within interior design and/or selling premium furniture.
- You are recognized for your commitment and ownership.

What we offer.

- Extensive training and progression plan together with opportunities in a global and dynamic environment. All BoConcept team members have access to plans, best practice and training tools supporting both competencies as well as personal development. Leadership training and coaching also provided.
- Basic salary with performance based commission and bonus.
- Generous colleague discounts.
- A friendly team to support you and a beautiful location to work in.

Contact.

To apply for the position please include a covering letter and send it along with your CV.

Contact-details:

Virgile Machenaud, Retail Director

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